



Strong growth in Q3 Revenue up 11.1%

€m (unaudited data)	2016	2017	Change	Constant perimeter and exchange rate
Q1	469.8	539.0	+14.7%	+9.4%
of which international	111.8	141.4	+26.5%	+4.2%
Q2	554.6	635.7	+14.6%	+9.9%
of which international	122.0	155.1	+27.2%	+5.6%
Q3	565.0	627.6	+11.1%	+7.3%
of which international	121.5	149.6	+23.1%	+5.6%
Total	1 589.5	1 802.4	+13.4%	+8.8%
of which international	355.3	446.1	+25.6%	+5.2%

YTD growth up above 13%

Group CRIT delivered a strong 2017 third quarter posting revenue of € 627.6m rising by 11.1% compared to Q3 2016. All activities, both in France and internationally, contributed to this growth.

In France (76.2% of total Q3 revenue), the Group confirmed its dynamic with revenue up 7.8% to € 478.0m. International revenue grew by 23.1 % to € 149.6m (+5.6% at constant perimeter and exchange rate).

Thanks to this new successful quarter, revenue for the first nine months of the year exceeds € 1.8 billion, rising by 13.4%.

Staffing & recruitment division: up 11.5% YTD

Staffing & recruitment division passes the billion and a half mark for the first time, posting a cumulated revenue record of €1 508.8 m⁽¹⁾, up 11.5% for the first nine months of the year.

The third quarter contributed to this performance with revenue amounted to € 521.2m up 8.8%.

France: organic growth closed to 10%

For the first nine months of the year, French staffing activities revenue amounted to € 1 128.9m, posting an organic growth up 9.6%. Q3 revenue increased by 7.3% to € 395m. The working day-adjusted revenue improved by 9% in Q3. This constitutes an excellent performance after the 12.4% increase recorded in Q3 2016, which was twice the market growth rate.

International growth up 17.3%

For the first nine months of the year, international operations revenue amounted to almost € 380m, rising above 17% (+5.8% at constant perimeter and exchange rate). In Q3, revenues increased by 13.5% to € 126.1m (+5.5% at constant perimeter and exchange rate).

In the United-States, the first nine months cumulated revenue amounted to € 252.4m up 19.5%. This strong growth is driven by the latest acquisitions (TeamSoft and EHD Technologies, acquired in November 2016 and February 2017 respectively). At constant perimeter and exchange rate, Q3 activity confirmed the return to organic growth of +2.6% over the period.

Spanish operations continue their growth momentum with YTD revenue of € 91.6m, posting an organic growth up almost 17%.

Multi-services division: up 23.3%

For the first nine months of the year, Multi-services division revenue amounted to €308m ⁽¹⁾ rising by 23.3% (+9.2% at constant perimeter and exchange rate). Q3 revenue grew by 23% (+9.4% at constant perimeter and exchange rate).

In Airport services (76.8% of activity of the division), the first nine months cumulated revenue increased by 28% to € 236.7m (+9.1% at constant perimeter and exchange rate). This growth is boosted by the activity in France posting YTD revenue of € 170.5m, up 11.3% organically. In Q3, French revenue grew by 8.9%.

International Airport activity benefits from the integration of Cobalt Ground Solutions, n.3 in ground handling services at London Heathrow, acquired December 31th 2016. The integration of this company doubles the international airport revenue in the first 9 months of the year to € 66 million.

In view with this new successful quarter, the group remains confident in its capacity to achieve solid growth in all its activities, both in France and internationally.

⁽¹⁾ excluding inter-segment eliminations

Next release : Q4 2017 revenue
January 31th 2018 after markets close

Group CRIT is a leading company in the staffing and recruiting sector in France. It is also well established in the airport services sector. Groupe CRIT is listed on Euronext Paris (segment B FR0000036675) and the CAC All-tradable, CAC All-shares, CAC Mid&Small, Euronext Family Business indices and Gaïa-Index.

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