



## First nine months 2018 revenue: organic growth up 4.3%

<i>In €m</i> <sup>(1)</sup>	2017	2018	Change	<i>Constant perimeter and exchange rate</i>
<b>Q1</b>	539.0	<b>564.6</b>	<b>+4.8%</b>	+ 6.5%
<b>Q2</b>	635.8	<b>652.1</b>	<b>+2.6%</b>	+3.6%
<b>Q3</b>	627.6	<b>648.8</b>	<b>+3.4%</b>	+3.0%
<b>Total</b>	1 802.4	<b>1 865.5</b>	<b>+3.5%</b>	<b>+4.3%</b>

### First nine months revenue up 4.3% in organic

For the first nine months of the year, CRIT Group posted revenue of €1,865.5 million, up 3.5% (up 4.3% at constant perimeter and exchange rates). This constitutes a solid performance after an increase of more than 11% over the same period in 2017. Q3 revenue rose by 3.4% to € 648.8 million (up 3% at constant perimeter and exchange rates).

In France (76.6% of total first 9 months activity), the group confirmed its dynamics with revenue of € 1 429.5 million up 5.4% (up 4.0% in Q3).

International revenue amounted to € 435.9 million in the first 9 months and was impacted by unfavorable exchange rates. On a like-for-like basis and constant forex, revenue over the period increased by 1.3% (up 1.4% in Q3)

### Staffing & recruitment division: up 3.3% in organic growth

For the first nine months, Staffing & recruitment division posted revenue of € 1 543.2 million <sup>(2)</sup> up 2.3% (up 3.3% at constant perimeter and exchange rates). Q3 revenue increased by 1.6% to € 529.4 million.

### France: sustained organic growth

For the first nine months of the year, French staffing activities revenue (76.3% of staffing division) amounted to € 1 176.8 million, posting a sustained organic growth up 4.2%. The group thus continues to generate a solid level of activity on its reference market.

### Stable organic growth abroad

For the first nine months of the year, international operations revenue (23.7% of staffing division) amounted to € 366.4 million down 3.6%, impacted by unfavorable exchanges rates. On a like-for-like basis and constant forex, international activities remained stable (up 0.5%) over the period.

### Multi-services division: up 10.2 %

For the first nine months of the year, Multi-services division revenue amounted to € 339.4 million <sup>(2)</sup> rising by 10.2%. Q3 revenue amounted to € 125.3 million, increasing by 12.4% (up 10.3% at constant perimeter and exchange rates).

In Airport Services (78% of activity of the division), the first nine months revenue increased by 11.8% to € 264.7 million (up 11% at constant perimeter and exchange rates).

French activities are driving this evolution, posting revenue of €195.1 million up 14.4% at the end of September (up 13.1% in organic growth). Q3 French activities grew by more than 19%, boosted by the expansion of its business aviation activities at Paris-le-Bourget Airport and new contracts signed in air cargo on Roissy CDG Airport.

International activities also posted solid growth up 5% for the first nine months of the year (up 5.7% at constant perimeter and exchange rates)

Over the coming months, the group will remain attentive to external growth opportunities that could enable it to strengthen its operations or to establish itself in new countries, particularly in Europe.

### Detailed analysis of foreign exchange and perimeter impacts

	Revenue in €m		change 2018/2017	Organic growth	Currency Impact <sup>(3)</sup>	Perimeter Impact <sup>(4)</sup>
	9 months 2017	9 months 2018				
Staffing & recruitment	1 508.8	1 543.2	2.3%	3.3%	(1.1)%	0.1%
Multi- services	308.0	339.4	10.2%	9.6%	(0.3)%	0.9%
Inter-segment	(14.4)	(17.2)	18.8%	18.8%		-
<b>TOTAL GROUP</b>	<b>1 802.4</b>	<b>1 865.5</b>	<b>3.5%</b>	<b>4.3%</b>	<b>(1.0)%</b>	<b>0.3%</b>

<sup>(1)</sup> unaudited data

<sup>(2)</sup> excluding inter-segment eliminations

<sup>(3)</sup> foreign exchange impacts calculated by applying to the year's foreign exchange turnover, the exchange rate of the prior year

<sup>(4)</sup> the impact of changes in the consolidation perimeter is computed by deducting from total revenue, the revenue generated by the acquired entities in the year and by the one generated by the entities acquired the year before until the anniversary date of the acquisition

### Next release:

**Q4 2018 revenue:** January 30<sup>th</sup> 2019 after closing of the stock exchange

**Group CRIT is a leading company in staffing and airport services in France and abroad. Groupe CRIT is listed on Euronext Paris (segment B FR0000036675) and the CAC All-tradable, CAC All-shares, CAC Mid&Small, Euronext Family Business and Gaïa Indexes.**

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